<table>
<thead>
<tr>
<th>REGION</th>
<th>RESIDENTIAL</th>
<th>LOW INCOME</th>
<th>MULTI FAMILY</th>
<th>COMMERCIAL and INDUSTRIAL</th>
<th>OTHER</th>
<th>TOTAL ENERGY SAVINGS (THERM)</th>
<th>TOTAL ENERGY SAVINGS (TRILLION BTU)</th>
<th>CO2 EMISSIONS AVOIDED (METRIC TONS)</th>
<th>Emissions Saved From X Miles Driven by an Average Vehicle</th>
<th>Emissions Saved From Keeping X Vehicles off the Road for One Year</th>
<th>X HOMES' ENERGY USE FOR ONE YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>NORTHEAST</td>
<td>197,193,912</td>
<td>51,010,171</td>
<td>30,185,950</td>
<td>223,865,822</td>
<td>13,272,664</td>
<td>515,528,518</td>
<td>51.6</td>
<td>2,732,301</td>
<td>6,779,903,593</td>
<td>590,130</td>
<td>315,144</td>
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<tr>
<td>MIDWEST</td>
<td>354,356,433</td>
<td>31,682,105</td>
<td>44,856,586</td>
<td>523,612,771</td>
<td>20,969,817</td>
<td>975,477,712</td>
<td>97.5</td>
<td>5,170,032</td>
<td>12,828,863,205</td>
<td>1,116,638</td>
<td>596,313</td>
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<tr>
<td>SOUTH</td>
<td>42,254,623</td>
<td>3,119,446</td>
<td>116,404</td>
<td>41,173,194</td>
<td>-</td>
<td>86,663,667</td>
<td>8.7</td>
<td>459,317</td>
<td>1,139,745,493</td>
<td>99,205</td>
<td>52,978</td>
</tr>
<tr>
<td>WEST</td>
<td>153,037,464</td>
<td>30,033,692</td>
<td>13,229,971</td>
<td>225,069,529</td>
<td>235,211,626</td>
<td>656,582,282</td>
<td>65.7</td>
<td>3,479,886</td>
<td>8,634,953,088</td>
<td>751,595</td>
<td>401,371</td>
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<tr>
<td>CANADA</td>
<td>16,798,968</td>
<td>8,916,486</td>
<td>6,080,000</td>
<td>410,391,652</td>
<td>234,116,320</td>
<td>676,303,426</td>
<td>67.6</td>
<td>3,584,408</td>
<td>8,894,313,044</td>
<td>774,170</td>
<td>413,427</td>
</tr>
<tr>
<td>UNITED STATES</td>
<td>746,842,433</td>
<td>115,845,414</td>
<td>88,388,911</td>
<td>1,013,721,315</td>
<td>269,454,107</td>
<td>2,234,252,179</td>
<td>223.4</td>
<td>11,841,537</td>
<td>29,383,465,379</td>
<td>2,557,567</td>
<td>1,365,806</td>
</tr>
</tbody>
</table>

* This data stems from Natural Gas utility members that participated in the energy efficiency survey within a given state/region; not all utility EE programs that may be offered within the
** States without 3 or more participating utilities were not included in this appendix as per the participation agreement to keep individual company data confidential.
*** Utilities that were unable to participate in the 2018 survey but had participated in 2017, had prior year data incorporated for consistency.
**** GHG savings and equivalencies were calculated using the EPA Greenhouse Gas Equivalencies Calculator https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator
- Thems of natural gas saved to Tons of GHG saved = 0.0053 metric tons CO2/therm
- X Miles driven by the average vehicle = 4.03 x 10^-4 metric tons CO2E/mile
- X Vehicles off the road per year = 4.63 metric tons CO2E/vehicle /year
- X Homes energy use for one year = 8.67 metric tons CO2 per home per year