

| APPENDIX E - 2017 NATURAL GAS EFFICIENCY PROGRAM GROSS ENERGY SAVINGS BY REGION (Therms) | | | | | | | | |
|--|-------------|-------------|--------------|-------------|-------------|-------------|---------------|--------------|
| REGION | RESIDENTIAL | LOW INCOME | MULTI FAMILY | COMMERCIAL | INDUSTRIAL | OTHER | TOTAL THERM | TRILLION BTU |
| NORTHEAST | 129,707,629 | 47,992,298 | 31,093,670 | 134,427,429 | 34,495,863 | 29,758,161 | 407,475,049 | 40.75 |
| MIDWEST | 322,245,748 | 34,914,629 | 43,987,127 | 346,891,312 | 153,814,806 | 57,636,667 | 959,490,290 | 95.95 |
| SOUTH | 28,763,065 | 1,128,066 | 67,431 | 16,530,475 | 6,115,105 | - | 52,604,141 | 5.26 |
| WEST | 143,983,150 | 58,293,079 | 21,588,056 | 182,761,109 | 322,685,122 | 219,965,415 | 949,275,931 | 94.93 |
| CANADA | 26,057,430 | 5,382,862 | - | 65,919,716 | 44,335,549 | 46,547 | 141,742,104 | 14.17 |
| UNITED STATES | 624,699,592 | 142,328,072 | 96,736,283 | 680,610,326 | 517,110,896 | 307,360,242 | 2,368,845,411 | 236.88 |
| NORTH AMERICA | 650,757,022 | 147,710,934 | 96,736,283 | 746,530,042 | 561,446,445 | 307,406,789 | 2,510,587,516 | 251.06 |