



Representing America's Natural Gas Utilities

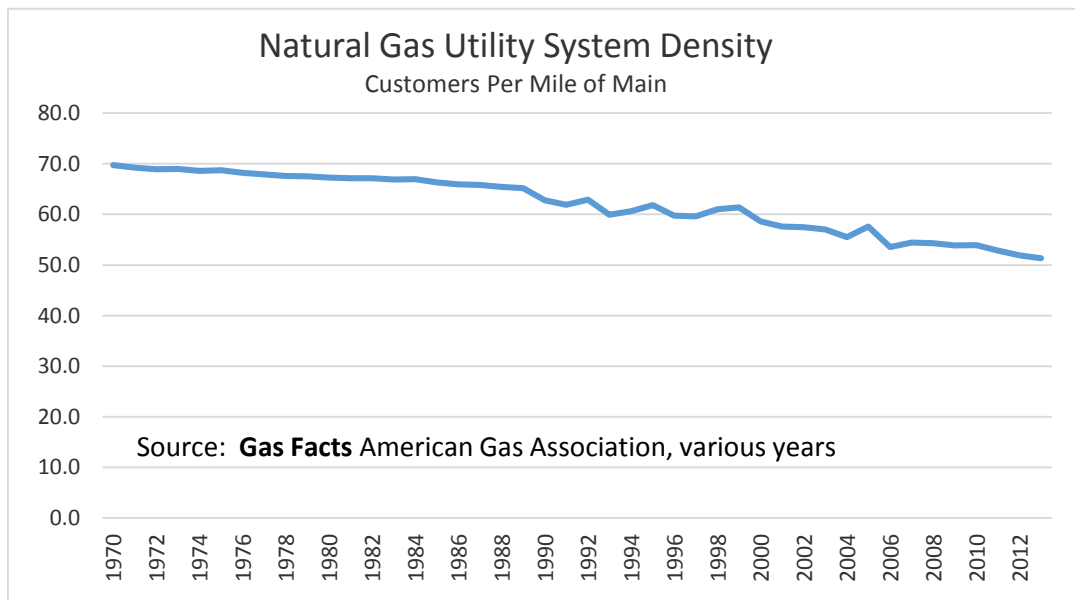
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Issue:

System Density -- Natural Gas Customers per Mile of Main

- As a measure of system density, the ratio of natural gas customers per mile of main has declined about 25% since 1970, from roughly 70 to just over 50 in 2013.
- This indicates that connecting a customer to the natural gas system requires a longer length of main today than in the past, putting upward pressure on relative construction costs.
- However, it also indicates that gas utilities may be expanding their geographic footprint to more rural areas.



Note: Excludes services. System density is calculated: Total Number of Customers / Total Miles of Main

AGA Contact: Bruce McDowell (202-824-7131) bmcdowell@aga.org