AGA
Best Practice Program
Fleet Management

Dale Sevy
Director, Fleet Services
QUESTAR GAS
Questar Gas Service Area

Utah
Wyoming
Idaho
Ownership Mentality

✓ Quality work
✓ Overall cost conscious
✓ Flexibility of schedule
✓ Management commitment
✓ Culture of Safety
People Based Safety: ACTS
E. Scott Geller

Acting
Coaching
Thinking
Seeing
• Do you pinpoint the critical actions of your job?
• Does your behavior show that you actively care for your safety and that of others?

ACTING
• Are you observing and analyzing the safe and risky behaviors of yourself and others?
• Are you and co-workers communicating to each other about what you see?

COACHING
• Does your self-talk encourage safety?
• Do you prepare a mental checklist of safe actions?
• Do you imagine yourself working safely?
• Do you scan the environment?
• Do you think about the exposure to risks of yourself and others, the severity of the injury that could result, and the probability that something bad will happen?
Strategic Outsourcing

- Isn’t “all” or “none”
- Customer needs
- Manpower
- Cost
Service truck
hot change
set-up
Service Truck
Hot Change Setup
Utah NGV History

• 1983 – Installed an NGV station and converted 25 vehicles
• 1989 – Installed second NGV station and converted 100 NGVs (21 of the original 25 were still operating)
• 1990s – Ford, Chrysler and GM produced NGVs; Questar Gas built refueling infrastructure
• 1997 – Questar Gas operated 857 NGV
• Mid 2000s – The big three manufacturers stopped producing NGVs
• Honda is the only auto manufacturer producing an NGV
NGVs Today

- July 2008 – Gasoline hits $4 per gallon and Natural Gas in Utah increases from $.67 to $.87 per gallon equivalent.

- Motorists scrambled to purchase NGVs throughout the country and brought them to Utah.

- Natural gas dispensing at 19 stations increased from 100,000 gallons/month to more than 400,000 gallons/month.

- Questar Gas operates 525 NGVs (drops from 1997)
The U.S. has ample untapped natural gas resources

Annual U.S. Consumption – 22 Trillion Cubic Feet (Tcf)
Energy cost comparison
(per 1 million Btu)

Natural Gas: $8.88/dth
Propane: $2.50/gal.
Diesel: $3.55/gal
Electricity: $.0754/kwh

$8.88 $27.29 $25.54 $22.39
Public NGV refueling
Utah’s I-15 Corridor

CNG Station Corridor

• 500 Mile Corridor
• 26 Stations
Expansion in Utah

Two new Stations proposed for 2009
- Beaver
- Washington

Increased capacity at four existing stations planned for 2009
- Ogden
- Woods Cross
- Orem
- Sandy

The increased capacity and new stations will increase system wide capacity by 47%

State Owned Stations are also available for vehicle fueling
Private NGV refueling