

STATE	APPENDIX A - NATURAL GAS EFFICIENCY PROGRAM EXPENDITURES AND BUDGETS BY STATE															
	2019 Expenditures AND 2020 Budgets															
	A. RESIDENTIAL		B. LOW INCOME		C. MULTI FAMILY		D. COMMERCIAL		E. INDUSTRIAL		G. OTHER		PROGRAMS TOTAL (A + B + C + D + E + F)		Greenhouse Gas (GHG) Savings	
	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Energy Savings (Therms)	2019 GHG Saved (Metric Tons)
ARIZONA	\$ 4,660,510	\$ 3,028,126	\$ 784,667	\$ 866,156	\$ -	\$ -	\$ 104,285	\$ 1,530,723	\$ -	\$ -	\$ -	\$ -	\$ 5,549,462	\$ 5,425,005	2,644,628	14,017
ARKANSAS	\$ 8,912,072	\$ 10,282,106	\$ -	\$ 161,593	\$ -	\$ -	\$ 5,701,967	\$ 6,192,974	\$ -	\$ -	\$ 85,959	\$ 112,277	\$ 14,699,998	\$ 16,748,950	1,773,797	9,401
CALIFORNIA	\$ 56,992,985	\$ 49,762,450	\$ 187,990,704	\$ 216,355,354	\$ 17,012,313	\$ 10,352,700	\$ 46,203,375	\$ 47,680,002	\$ 12,968,517	\$ 27,994,998	\$ 53,169,803	\$ 64,822,325	\$ 374,337,697	\$ 416,967,829	94,619,086	501,481
COLORADO	\$ 5,511,362	\$ 2,266,793	\$ 3,160,653	\$ 1,288,770	\$ -	\$ -	\$ 2,413,062	\$ 1,331,147	\$ -	\$ -	\$ 493,576	\$ 251,000	\$ 11,578,653	\$ 5,137,710	618,914	3,280
CONNECTICUT	\$ 17,225,575	\$ 19,664,530	\$ 9,317,025	\$ 9,876,346	\$ 2,223,129	\$ 2,881,208	\$ 10,789,379	\$ 16,100,093	\$ 2,510,511	\$ 3,381,773	\$ 5,671,988	\$ 6,171,111	\$ 47,737,607	\$ 58,075,061	3,727,665	19,757
FLORIDA	\$ 19,859,053	\$ 21,104,181	\$ -	\$ -	\$ -	\$ -	\$ 4,008,787	\$ 4,376,375	\$ -	\$ -	\$ 2,887,023	\$ 3,581,380	\$ 26,754,862	\$ 29,061,937	768,085	4,071
IDAHO	\$ 3,755,178	\$ 5,644,953	\$ 336,356	\$ 456,663	\$ -	\$ -	\$ 157,860	\$ 213,064	\$ -	\$ -	\$ 171,272	\$ 303,162	\$ 4,420,666	\$ 6,617,842	606,275	3,213
ILLINOIS	\$ 18,291,502	\$ 23,506,887	\$ 27,346,680	\$ 27,389,415	\$ 5,900,444	\$ 2,181,875	\$ 24,048,651	\$ 30,064,730	\$ -	\$ -	\$ 12,015,559	\$ 16,090,575	\$ 87,602,836	\$ 99,233,482	45,880,162	243,165
INDIANA	\$ 9,674,153	\$ 7,540,215	\$ 2,731,034	\$ 2,432,044	\$ 990,455	\$ 652,931	\$ 3,070,921	\$ 4,063,337	\$ -	\$ -	\$ 1,505,043	\$ 1,306,727	\$ 17,971,606	\$ 15,995,254	9,186,889	48,691
IOWA	\$ 16,220,901	\$ 17,392,284	\$ 6,582,467	\$ 4,056,892	\$ 189,422	\$ 55,320	\$ 1,248,407	\$ 1,938,733	\$ -	\$ -	\$ 4,857,141	\$ 5,006,552	\$ 29,098,338	\$ 28,449,781	4,913,201	26,040
KENTUCKY	\$ -	\$ -	\$ 319,694	\$ 488,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 319,694	\$ 488,000	1,527	8
MARYLAND	\$ 15,903,979	\$ 5,338,629	\$ 5,875,618	\$ 1,967,790	\$ -	\$ -	\$ 1,004,528	\$ 1,527,801	\$ -	\$ -	\$ -	\$ -	\$ 22,784,125	\$ 8,834,220	2,984,026	15,815
MASSACHUSETTS	\$ 162,147,061	\$ 155,103,663	\$ 56,896,821	\$ 58,849,662	\$ 14,680,024	\$ -	\$ 47,094,467	\$ 57,497,175	\$ -	\$ -	\$ -	\$ -	\$ 280,818,373	\$ 271,450,500	31,367,613	166,248
MICHIGAN	\$ 43,206,345	\$ 43,161,622	\$ 22,236,392	\$ 25,147,799	\$ 2,409,706	\$ 2,000,057	\$ 26,370,845	\$ 39,308,147	\$ -	\$ -	\$ 3,620,710	\$ 13,175,745	\$ 97,843,998	\$ 122,793,370	13,250,544	70,228
MINNESOTA	\$ 27,032,433	\$ 5,778,893	\$ 6,094,754	\$ 2,032,903	\$ 327,143	\$ 186,259	\$ 10,467,320	\$ 1,736,946	\$ 1,690,690	\$ 2,142,742	\$ 4,087,253	\$ 1,277,916	\$ 49,699,593	\$ 13,155,659	2,364,676	12,533
MISSOURI	\$ 5,664,955	\$ 1,158,487	\$ 3,849,173	\$ 439,500	\$ -	\$ -	\$ 1,849,503	\$ 50,000	\$ -	\$ -	\$ 2,355,542	\$ -	\$ 13,719,173	\$ 1,647,987	1,023,511	5,425
MONTANA	\$ 1,040,297	\$ 999,195	\$ 1,393,000	\$ 1,393,000	\$ -	\$ -	\$ 30,965	\$ 166,500	\$ -	\$ -	\$ 6,958	\$ 43,125	\$ 2,471,220	\$ 2,601,820	46,946	249
NEVADA	\$ 610,891	\$ 551,680	\$ -	\$ -	\$ -	\$ -	\$ 42,853	\$ 367,741	\$ -	\$ -	\$ 514,000	\$ 725,000	\$ 1,167,744	\$ 1,644,421	534,457	2,833
NEW HAMPSHIRE	\$ 3,339,647	\$ 3,755,044	\$ 2,069,988	\$ 2,050,467	\$ -	\$ -	\$ 4,261,797	\$ 5,105,710	\$ -	\$ -	\$ -	\$ -	\$ 9,671,432	\$ 10,911,221	198,899	1,054
NEW JERSEY	\$ 95,034,834	\$ 101,417,639	\$ 17,372,611	\$ 31,218,322	\$ 9,725,411	\$ 9,572,344	\$ 22,611,970	\$ 61,329,888	\$ -	\$ -	\$ 13,237,324	\$ 68,651,849	\$ 157,982,151	\$ 272,190,042	9,789,762	51,886
NEW YORK	\$ 23,118,803	\$ 31,341,329	\$ 8,375,247	\$ 7,364,553	\$ 18,398,203	\$ 21,340,724	\$ 19,533,859	\$ 25,526,239	\$ 1,192,795	\$ -	\$ 1,207,021	\$ 2,024,250	\$ 71,825,928	\$ 87,597,095	42,786,928	226,771
OHIO	\$ 22,791,798	\$ 23,132,524	\$ 20,496,269	\$ 23,258,860	\$ -	\$ -	\$ 2,133,353	\$ 2,491,798	\$ -	\$ -	\$ 1,062,094	\$ 1,072,725	\$ 46,483,514	\$ 49,955,907	2,371,383	12,568
OKLAHOMA	\$ 13,090,089	\$ 13,973,795	\$ 719,922	\$ 700,000	\$ -	\$ -	\$ 994,309	\$ 1,480,852	\$ 1,817,981	\$ 1,618,765	\$ -	\$ -	\$ 16,622,301	\$ 17,773,412	440,473	2,335
OREGON	\$ 15,086,203	\$ 14,121,928	\$ 504,064	\$ 1,242,750	\$ 1,236,552	\$ 1,606,639	\$ 8,162,913	\$ 10,349,904	\$ 2,908,477	\$ 3,561,301	\$ -	\$ -	\$ 27,898,209	\$ 30,882,522	6,448,865	34,179
PENNSYLVANIA	\$ 2,264,884	\$ 3,473,076	\$ 18,887,135	\$ 19,823,661	\$ -	\$ -	\$ 217,920	\$ 760,394	\$ -	\$ -	\$ 311,212	\$ 889,689	\$ 21,681,151	\$ 24,946,820	155,294	823
SOUTH DAKOTA	\$ 746,671	\$ 181,960	\$ -	\$ -	\$ -	\$ -	\$ 17,959	\$ 10,315	\$ -	\$ -	\$ 7,200	\$ 7,200	\$ 771,830	\$ 199,475	213,292	1,130
TEXAS	\$ 3,658,191	\$ 4,271,016	\$ 858,942	\$ 878,131	\$ 7,352	\$ -	\$ 266,123	\$ 270,970	\$ -	\$ -	\$ -	\$ -	\$ 4,790,609	\$ 5,420,117	223,791	1,186
VIRGINIA	\$ 540,055	\$ 784,701	\$ 38,815	\$ 161,394	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 210,689	\$ 238,408	\$ 789,558	\$ 1,184,503	157,624	835
WASHINGTON	\$ 13,165,942	\$ 13,057,939	\$ 3,729,020	\$ 2,671,286	\$ 1,373,405	\$ 673,277	\$ 8,513,384	\$ 7,428,178	\$ -	\$ -	\$ 5,075,607	\$ 5,020,726	\$ 31,857,358	\$ 28,851,406	4,695,309	24,885
WISCONSIN	\$ 8,117,700	\$ 7,598,974	\$ 961,982	\$ 925,000	\$ 352,779	\$ -	\$ 13,339,071	\$ 11,335,813	\$ -	\$ -	\$ 2,573,601	\$ 3,710,415	\$ 25,345,133	\$ 23,570,202	24,832,762	131,614
WYOMING	\$ 422,581	\$ 823,198	\$ 22,568	\$ 40,224	\$ 14,000	\$ -	\$ 136,297	\$ 131,483	\$ -	\$ -	\$ 7,946	\$ 19,000	\$ 603,392	\$ 1,013,905	20,222	107
OTHER	\$ 37,924,970	\$ 33,806,238	\$ 10,653,527	\$ 11,704,580	\$ 4,461,387	\$ 3,555,284	\$ 16,487,197	\$ 15,470,565	\$ 254,952	\$ 2,161,947	\$ 3,501,162	\$ 937,412	\$ 73,283,195	\$ 67,636,025	\$ 11,172,713	\$ 59,215
TOTAL	\$ 656,011,621	\$ 624,024,053	\$ 419,605,129	\$ 455,241,117	\$ 79,301,726	\$ 55,058,618	\$ 281,283,327	\$ 355,837,597	\$ 23,343,923	\$ 40,861,526	\$ 118,635,682	\$ 195,438,570	\$ 1,578,181,408	\$ 1,726,461,481	\$ 319,819,319	\$ 1,695,042

*This data stems from Natural Gas utility members that participated in the energy efficiency survey within a given state; not all utility EE programs that may be offered within the state.
**States without 2 or more participating utilities were not included in this appendix as per the participation agreement to keep individual company data confidential. Counted in Other.
*** Utilities that were unable to participate in the 2020 survey but had participated in 2019, had prior year data incorporated for consistency.
**** G. Other includes combined C&I programs that were not able to get broken out.
***** CO2 emissions and equivalencies are calculated from the EPA Greenhouse Gas Equivalency Calculator <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>

REGION	APPENDIX B - NATURAL GAS EFFICIENCY PROGRAM EXPENDITURES AND BUDGETS BY REGION													
	2019 EXPENDITURES AND 2020 BUDGETS													
	A. RESIDENTIAL		B. LOW INCOME		C. MULTI FAMILY		D. COMMERCIAL		E. INDUSTRIAL		G. OTHER		PROGRAMS TOTAL (A + B + C + D + E + F)	
	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget	2019 Expenditures	2020 Budget
NORTHEAST	\$ 318,771,538	\$ 327,676,683	\$ 119,929,045	\$ 138,592,922	\$ 46,048,892	\$ 35,306,334	\$ 114,631,852	\$ 177,364,091	\$ 3,703,306	\$ 3,381,773	\$ 20,967,568	\$ 78,509,311	\$ 624,052,202	\$ 760,831,114
MIDWEST	\$ 151,746,459	\$ 129,451,846	\$ 90,298,751	\$ 85,682,413	\$ 10,169,949	\$ 5,076,442	\$ 82,546,030	\$ 90,999,819	\$ 1,690,690	\$ 2,142,742	\$ 32,084,143	\$ 41,647,855	\$ 368,536,021	\$ 355,001,117
SOUTH	\$ 64,087,531	\$ 58,071,475	\$ 9,429,881	\$ 5,784,308	\$ 55,799	\$ 51,131	\$ 13,478,206	\$ 15,165,747	\$ 2,072,933	\$ 1,890,712	\$ 4,692,212	\$ 4,097,066	\$ 93,816,562	\$ 85,060,440
WEST	\$ 121,406,093	\$ 108,824,049	\$ 199,947,452	\$ 225,181,473	\$ 23,027,085	\$ 14,624,711	\$ 70,627,239	\$ 72,307,940	\$ 15,876,994	\$ 33,446,299	\$ 60,891,759	\$ 71,184,338	\$ 491,776,622	\$ 525,568,810
UNITED STATES TOTAL	\$ 656,011,621	\$ 624,024,053	\$ 419,605,129	\$ 455,241,117	\$ 79,301,726	\$ 55,058,618	\$ 281,283,327	\$ 355,837,597	\$ 23,343,923	\$ 40,861,526	\$ 118,635,682	\$ 195,438,570	\$ 1,578,181,408	\$ 1,726,461,481
CANADA	\$ 74,957,213	\$ 47,547,749	\$ 36,344,254	\$ 35,346,542	\$ 1,158,601	\$ -	\$ 50,457,769	\$ 79,499,324	\$ 16,001,076	\$ 5,632,077	\$ 12,725,093	\$ 14,043,613	\$ 191,644,006	\$ 182,069,305
NORTH AMERICA	\$ 730,968,835	\$ 671,571,802	\$ 455,949,383	\$ 490,587,659	\$ 80,460,327	\$ 55,058,618	\$ 331,741,096	\$ 435,336,921	\$ 39,344,999	\$ 46,493,603	\$ 131,360,775	\$ 209,482,183	\$ 1,769,825,414	\$ 1,908,530,786

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** Utilities that were unable to participate in the 2020 survey but had participated in 2019, had prior year data incorporated for consistency.

*** G. Other includes combined C&I programs that were not able to get broken out.

APPENDIX C - NATURAL GAS EFFICIENCY PROGRAM EXPENDITURES BY ACTIVITY AND STATE
2019 State Efficiency Expenditures by Activity

STATE	A. ADMINISTRATIVE, MARKETING, OTHER IMPLEMENTATION COSTS	B. CUSTOMER INCENTIVES (Rebates, Loans & Other Financial Incentives)	C. EM&V AND SUPPORTING RESEARCH STUDIES	D. OTHER COSTS	PROGRAMS TOTAL (A+B+C+D)
ARIZONA	\$ 386,086	\$ 5,163,376	\$ -	\$ -	\$ 5,549,462
ARKANSAS	\$ 5,410,192	\$ 8,307,098	\$ 896,749	\$ 85,959	\$ 14,699,998
CALIFORNIA	\$ 277,656,693	\$ 87,631,376	\$ 4,464,380	\$ 4,585,248	\$ 374,337,697
COLORADO	\$ 6,937,990	\$ 1,514,678	\$ 3,085,665	\$ 40,319	\$ 11,578,653
CONNECTICUT	\$ 13,966,077	\$ 29,606,743	\$ 765,034	\$ 3,399,753	\$ 47,737,607
FLORIDA	\$ 6,353,291	\$ 20,401,571	\$ -	\$ -	\$ 26,754,863
IDAHO	\$ 710,700	\$ 3,342,733	\$ 17,250	\$ 349,983	\$ 4,420,666
ILLINOIS	\$ 31,903,317	\$ 48,666,171	\$ 2,872,699	\$ 4,160,649	\$ 87,602,836
INDIANA	\$ 10,752,508	\$ 6,489,034	\$ 438,786	\$ 291,279	\$ 17,971,606
IOWA	\$ 6,098,341	\$ 22,627,674	\$ 242,896	\$ 129,427	\$ 29,098,338
KENTUCKY	\$ 125,859	\$ 193,835	\$ -	\$ -	\$ 319,694
MARYLAND	\$ 7,991,791	\$ 14,459,085	\$ 333,249	\$ -	\$ 22,784,125
MASSACHUSETTS	\$ 37,279,087	\$ 207,237,849	\$ 5,530,371	\$ 30,771,066	\$ 280,818,373
MICHIGAN	\$ 33,179,292	\$ 56,709,386	\$ 3,334,491	\$ 4,620,829	\$ 97,843,998
MINNESOTA	\$ 24,968,392	\$ 22,490,989	\$ 862,709	\$ 1,377,503	\$ 49,699,593
MISSOURI	\$ 1,329,983	\$ 12,289,851	\$ 99,339	\$ -	\$ 13,719,173
MONTANA	\$ 2,339,477	\$ 124,785	\$ -	\$ 6,958	\$ 2,471,220
NEVADA	\$ 445,654	\$ 201,946	\$ 16,284	\$ 503,860	\$ 1,167,744
NEW HAMPSHIRE	\$ 1,199,050	\$ 8,067,478	\$ 404,904	\$ -	\$ 9,671,432
NEW JERSEY	\$ 18,410,496	\$ 137,644,266	\$ 1,927,388	\$ -	\$ 157,982,151
NEW YORK	\$ 17,611,304	\$ 49,554,644	\$ 2,718,316	\$ 1,941,665	\$ 71,825,928
OHIO	\$ 13,020,978	\$ 3,209,522	\$ 242,655	\$ 30,010,360	\$ 46,483,514
OKLAHOMA	\$ 1,604,533	\$ 14,485,622	\$ 532,146	\$ -	\$ 16,622,301
OREGON	\$ 11,398,755	\$ 16,499,454	\$ -	\$ -	\$ 27,898,209
PENNSYLVANIA	\$ 12,215,646	\$ 9,163,055	\$ 302,451	\$ -	\$ 21,681,151
SOUTH DAKOTA	\$ 44,860	\$ 717,788	\$ 1,982	\$ 7,200	\$ 771,830
TEXAS	\$ 1,005,063	\$ 3,755,066	\$ 30,480	\$ -	\$ 4,790,609
VIRGINIA	\$ 490,113	\$ 275,602	\$ 23,844	\$ -	\$ 789,558
WASHINGTON	\$ 9,902,663	\$ 20,934,455	\$ 55,399	\$ 964,841	\$ 31,857,358
WISCONSIN	\$ 10,745,180	\$ 14,066,552	\$ 533,401	\$ -	\$ 25,345,133
WYOMING	\$ 180,357	\$ 389,285	\$ 33,750	\$ -	\$ 603,392
OTHER	\$ 18,775,577	\$ 51,712,211	\$ 752,571	\$ 2,042,837	\$ 73,283,195
TOTAL	\$ 584,439,306	\$ 877,933,179	\$ 30,519,188	\$ 85,289,735	\$ 1,578,181,408

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*** Utilities that were unable to participate in the 2020 survey but had participated in 2019, had prior year data incorporated for consistency.
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