

| STATE                | APPENDIX A - NATURAL GAS EFFICIENCY PROGRAM EXPENDITURES AND BUDGETS BY STATE |                       |                       |                       |                      |                      |                       |                       |                      |                      |                       |                       |   |                         |                              |                              |
|----------------------|---|-----------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|---|-------------------------|------------------------------|------------------------------|
|                      | 2020 Expenditures AND 2021 Budgets  |                       |                       |                       |                      |                      |                       |                       |                      |                      |                       |                       |   |                         |                              |                              |
|                      | A. RESIDENTIAL  |                       | B. LOW INCOME         |                       | C. MULTI FAMILY      |                      | D. COMMERCIAL         |                       | E. INDUSTRIAL        |                      | G. OTHER              |                       | PROGRAMS TOTAL<br>(A + B + C + D + E + F) |                         | Greenhouse Gas (GHG) Savings |                              |
|                      | 2020 Expenditures   | 2021 Budget           | 2020 Expenditures     | 2021 Budget           | 2020 Expenditures    | 2021 Budget          | 2020 Expenditures     | 2020 Budget           | 2020 Expenditures    | 2021 Budget          | 2020 Expenditures     | 2021 Budget           | 2020 Expenditures                         | 2021 Budget             | 2020 Energy Savings (Therms) | 2020 GHG Saved (Metric Tons) |
| ALABAMA              | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| ALASKA               | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| ARIZONA              | \$ 4,385,325  | \$ 3,024,051          | \$ 695,715            | \$ 834,835            | \$ -                 | \$ -                 | \$ 37,187             | \$ 1,530,618          | \$ -                 | \$ -                 | \$ 151,017            | \$ 315,000            | \$ 5,269,244                              | \$ 5,704,504            | 2,577,200                    | 13,659                       |
| ARKANSAS             | \$ 9,223,969  | \$ 9,840,831          | \$ 377,101            | \$ 466,312            | \$ -                 | \$ -                 | \$ 5,476,015          | \$ 6,088,628          | \$ -                 | \$ -                 | \$ 108,194            | \$ 125,145            | \$ 15,185,279                             | \$ 16,520,916           | 6,373,291                    | 33,778                       |
| CALIFORNIA           | \$ 24,452,886   | \$ 17,052,280         | \$ 108,475,244        | \$ 145,013,034        | \$ 6,103,033         | \$ 2,527,601         | \$ 34,590,647         | \$ 39,229,054         | \$ 16,677,056        | \$ 25,853,196        | \$ 57,580,538         | \$ 48,970,589         | \$ 247,879,403                            | \$ 278,645,754          | 44,748,984                   | 237,170                      |
| COLORADO             | \$ 13,021,577   | \$ 11,187,647         | \$ 6,049,620          | \$ 6,435,892          | \$ 810,826           | \$ 1,506,060         | \$ 4,324,875          | \$ 2,377,272          | \$ 350,414           | \$ 197,859           | \$ 1,318,614          | \$ 2,245,609          | \$ 25,875,926                             | \$ 23,950,339           | 1,374,919                    | 7,287                        |
| CONNECTICUT          | \$ 19,084,913   | \$ 19,380,624         | \$ 3,902,534          | \$ 8,484,076          | \$ 3,279,327         | \$ 1,957,277         | \$ 15,287,293         | \$ 14,293,503         | \$ 2,524,751         | \$ 2,883,831         | \$ 5,269,365          | \$ 5,550,582          | \$ 49,348,183                             | \$ 52,549,893           | 4,064,219                    | 21,540                       |
| DELAWARE             | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| DISTRICT OF COLUMBIA | \$ 70,524   | \$ 136,816            | \$ 1,186,178          | \$ 908,460            | \$ -                 | \$ -                 | \$ 1,049,306          | \$ 820,897            | \$ -                 | \$ -                 | \$ 1,229,591          | \$ -                  | \$ 3,535,600                              | \$ 1,866,173            | 3,939,111                    | 20,877                       |
| FLORIDA              | \$ 16,623,264   | \$ 19,044,605         | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 2,272,703          | \$ 2,709,214          | \$ -                 | \$ -                 | \$ 2,582,325          | \$ 2,745,021          | \$ 21,478,292                             | \$ 24,498,840           | 702,577                      | 3,724                        |
| GEORGIA              | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| HAWAII               | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| IDAHO                | \$ 4,506,034  | \$ 3,945,938          | \$ 305,288            | \$ 390,493            | \$ -                 | \$ -                 | \$ 143,279            | \$ 363,191            | \$ -                 | \$ -                 | \$ 155,452            | \$ 259,234            | \$ 5,110,054                              | \$ 4,958,857            | 1,161,442                    | 6,156                        |
| ILLINOIS             | \$ 17,654,272   | \$ 18,974,844         | \$ 27,161,957         | \$ 24,915,670         | \$ 6,260,925         | \$ 2,064,085         | \$ 21,681,534         | \$ 19,927,393         | \$ -                 | \$ 6,584,996         | \$ 13,929,903         | \$ 15,788,090         | \$ 86,688,592                             | \$ 88,255,079           | 41,075,323                   | 217,699                      |
| INDIANA              | \$ 8,685,679  | \$ 7,885,136          | \$ 1,155,092          | \$ 1,791,922          | \$ 481,705           | \$ 512,913           | \$ 2,808,987          | \$ 4,526,758          | \$ -                 | \$ -                 | \$ 1,306,727          | \$ 1,306,728          | \$ 14,438,190                             | \$ 16,023,457           | 5,071,706                    | 26,880                       |
| IOWA                 | \$ 2,740,016  | \$ 2,865,866          | \$ 893,722            | \$ 1,255,948          | \$ -                 | \$ -                 | \$ 509,442            | \$ 2,098,172          | \$ -                 | \$ -                 | \$ 494,043            | \$ 545,000            | \$ 4,637,223                              | \$ 6,764,986            | 1,439,446                    | 7,629                        |
| KANSAS               | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| KENTUCKY             | \$ -  | \$ -                  | \$ 439,243            | \$ 549,285            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 439,243                                | \$ 549,285              | 2,510                        | 13                           |
| LOUISIANA            | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| MAINE                | \$ 707,254  | \$ 164,373            | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 583,796            | \$ 914,195            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 1,291,051                              | \$ 1,078,569            | 980,938                      | 5,199                        |
| MARYLAND             | \$ 12,876,545   | \$ 4,565,069          | \$ 3,845,510          | \$ 1,639,701          | \$ -                 | \$ -                 | \$ 911,744            | \$ 1,306,425          | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 17,633,800                             | \$ 7,511,194            | 3,733,094                    | 19,785                       |
| MASSACHUSETTS        | \$ 148,159,498  | \$ 133,195,743        | \$ 51,092,484         | \$ 50,531,659         | \$ 13,324,099        | \$ -                 | \$ 43,080,387         | \$ 49,370,576         | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 255,656,468                            | \$ 233,097,978          | 51,569,336                   | 273,317                      |
| MICHIGAN             | \$ 52,251,644   | \$ 45,712,582         | \$ 25,751,283         | \$ 26,708,140         | \$ 2,331,715         | \$ 2,285,397         | \$ 41,127,487         | \$ 36,898,326         | \$ -                 | \$ -                 | \$ 5,542,624          | \$ 12,860,467         | \$ 127,004,753                            | \$ 124,464,912          | 14,641,018                   | 77,597                       |
| MINNESOTA            | \$ 33,351,971   | \$ 13,962,074         | \$ 5,760,101          | \$ 4,488,503          | \$ 736,689           | \$ 1,010,421         | \$ 15,773,710         | \$ 8,797,380          | \$ -                 | \$ -                 | \$ 4,373,530          | \$ 1,695,907          | \$ 59,996,001                             | \$ 29,954,285           | 3,171,575                    | 16,809                       |
| MISSISSIPPI          | \$ 826,135  | \$ 908,159            | \$ -                  | \$ -                  | \$ 43,972            | \$ 43,722            | \$ 314,407            | \$ 305,078            | \$ 231,403           | \$ 232,542           | \$ -                  | \$ -                  | \$ 1,415,918                              | \$ 1,489,501            | 553,854                      | 2,935                        |
| MISSOURI             | \$ 5,638,028  | \$ 836,850            | \$ 3,416,003          | \$ 352,786            | \$ -                 | \$ 125,000           | \$ 1,463,914          | \$ 8,551              | \$ -                 | \$ -                 | \$ 2,210,869          | \$ -                  | \$ 12,728,813                             | \$ 1,323,187            | 968,811                      | 5,135                        |
| MONTANA              | \$ 925,571  | \$ 926,196            | \$ 1,264,335          | \$ 1,191,156          | \$ -                 | \$ -                 | \$ 30,950             | \$ 144,464            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 2,220,855                              | \$ 2,261,817            | 70,626                       | 374                          |
| NEBRASKA             | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| NEVADA               | \$ 333,319  | \$ 551,680            | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 40,723             | \$ 367,741            | \$ -                 | \$ -                 | \$ 470,647            | \$ 700,000            | \$ 844,689                                | \$ 1,619,421            | 500,263                      | 2,651                        |
| NEW HAMPSHIRE        | \$ 3,856,769  | \$ 3,833,789          | \$ 2,027,124          | \$ 1,802,675          | \$ -                 | \$ -                 | \$ 4,663,487          | \$ 4,957,631          | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 10,547,379                             | \$ 10,594,095           | 227,964                      | 1,208                        |
| NEW JERSEY           | \$ 73,380,884   | \$ 67,407,029         | \$ 35,048,711         | \$ 26,508,923         | \$ 8,827,120         | \$ 8,185,324         | \$ 24,679,851         | \$ 40,577,189         | \$ -                 | \$ -                 | \$ 11,124,992         | \$ 59,143,369         | \$ 153,061,558                            | \$ 201,821,834          | 15,991,186                   | 84,753                       |
| NEW MEXICO           | \$ 1,295,941  | \$ -                  | \$ 778,026            | \$ -                  | \$ 1,333,025         | \$ -                 | \$ 3,261,365          | \$ -                  | \$ -                 | \$ -                 | \$ 93,163             | \$ -                  | \$ 6,761,520                              | \$ -                    | 1,593,045                    | 8,443                        |
| NEW YORK             | \$ 24,979,127   | \$ 31,137,454         | \$ 9,083,619          | \$ 9,158,354          | \$ 13,037,587        | \$ 11,773,340        | \$ 28,227,796         | \$ 39,035,495         | \$ 1,082,622         | \$ -                 | \$ 698,161            | \$ 3,255,111          | \$ 77,108,913                             | \$ 94,359,754           | 55,357,297                   | 293,394                      |
| NORTH CAROLINA       | \$ 925,000  | \$ 875,000            | \$ 200,000            | \$ 250,000            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 150,000            | \$ 150,000            | \$ 1,275,000                              | \$ 1,275,000            | 297,625                      | 1,577                        |
| NORTH DAKOTA         | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| OHIO                 | \$ 22,943,530   | \$ 23,109,314         | \$ 15,777,664         | \$ 23,136,353         | \$ -                 | \$ -                 | \$ 2,029,461          | \$ 2,464,893          | \$ -                 | \$ -                 | \$ 902,310            | \$ 1,023,607          | \$ 41,652,964                             | \$ 49,734,167           | 3,229,272                    | 17,115                       |
| OKLAHOMA             | \$ 12,813,911   | \$ 15,605,750         | \$ 992,089            | \$ 1,027,250          | \$ -                 | \$ -                 | \$ 1,428,087          | \$ 1,586,642          | \$ 1,994,670         | \$ 119,335           | \$ -                  | \$ -                  | \$ 17,228,757                             | \$ 18,338,977           | 1,509,088                    | 7,998                        |
| OREGON               | \$ 13,692,761   | \$ 12,075,680         | \$ 452,268            | \$ 1,164,119          | \$ 1,122,337         | \$ 1,373,839         | \$ 7,408,943          | \$ 8,850,217          | \$ 2,639,835         | \$ 3,045,273         | \$ -                  | \$ -                  | \$ 25,316,144                             | \$ 26,509,128           | 10,599,376                   | 56,177                       |
| PENNSYLVANIA         | \$ 2,063,755  | \$ 3,063,944          | \$ 12,259,649         | \$ 13,488,328         | \$ -                 | \$ -                 | \$ 138,431            | \$ 561,394            | \$ -                 | \$ -                 | \$ 332,092            | \$ 888,189            | \$ 14,793,927                             | \$ 18,001,855           | 117,646                      | 624                          |
| RHODE ISLAND         | \$ 12,366,601   | \$ 13,056,900         | \$ 4,028,687          | \$ 8,961,800          | \$ 659,743           | \$ 1,491,600         | \$ 6,321,139          | \$ 9,214,800          | \$ -                 | \$ -                 | \$ 1,069,462          | \$ 2,750,100          | \$ 24,445,632                             | \$ 35,475,200           | 318,844                      | 1,690                        |
| SOUTH CAROLINA       | \$ 255,269  | \$ 220,000            | \$ 60,000             | \$ 115,000            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 9,753              | \$ 15,000             | \$ 325,022                                | \$ 350,000              | 87,242                       | 462                          |
| SOUTH DAKOTA         | \$ 730,784  | \$ 122,051            | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 22,869             | \$ 19,149             | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 753,654                                | \$ 141,200              | 349,507                      | 1,852                        |
| TENNESSEE            | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| TEXAS                | \$ 3,388,107  | \$ 4,193,429          | \$ 830,502            | \$ 927,967            | \$ 396,210           | \$ -                 | \$ 241,489            | \$ 231,707            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 4,856,309                              | \$ 5,353,103            | 373,779                      | 1,981                        |
| UTAH                 | \$ 20,189,253   | \$ 19,201,963         | \$ 680,568            | \$ 812,365            | \$ 3,173,982         | \$ 1,757,493         | \$ 3,000,036          | \$ 3,435,818          | \$ -                 | \$ -                 | \$ 1,491,860          | \$ 1,850,000          | \$ 28,535,699                             | \$ 27,057,639           | 1,183,377                    | 6,272                        |
| VERMONT              | \$ 1,871,932  | \$ -                  | \$ 81,980             | \$ -                  | \$ -                 | \$ -                 | \$ 561,491            | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ 2,515,403                              | \$ -                    | 97,646                       | 518                          |
| VIRGINIA             | \$ 739,187  | \$ 813,579            | \$ 42,324             | \$ 156,873            | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ 144,597            | \$ 218,600            | \$ 926,108                                | \$ 1,189,052            | 59,608                       | 316                          |
| WASHINGTON           | \$ 6,483,912  | \$ 5,071,353          | \$ 2,356,967          | \$ 1,207,621          | \$ -                 | \$ -                 | \$ 3,054,148          | \$ 2,818,874          | \$ -                 | \$ -                 | \$ 964,631            | \$ 1,222,935          | \$ 12,859,658                             | \$ 10,320,782           | 2,175,673                    | 11,531                       |
| WEST VIRGINIA        | \$ -  | \$ -                  | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ -                  | \$ -                                      | \$ -                    | \$ -                         | \$ -                         |
| WISCONSIN            | \$ 7,367,906  | \$ 6,497,893          | \$ 873,128            | \$ 790,969            | \$ 320,194           | \$ -                 | \$ 12,107,003         | \$ 9,693,269          | \$ -                 | \$ -                 | \$ 2,335,890          | \$ 3,172,781          | \$ 23,004,122                             | \$ 20,154,911           | 40,817,788                   | 216,334                      |
| WYOMING              | \$ 414,061  | \$ 926,773            | \$ 10,089             | \$ 49,584             | \$ 2,420             | \$ -                 | \$ 180,656            | \$ 211,210            | \$ -                 | \$ 1                 | \$ 9,207              | \$ 19,000             | \$ 616,433                                | \$ 1,206,568            | 18,866                       | 100                          |
| <b>TOTAL</b>         | <b>\$ 585,277,114</b>   | <b>\$ 521,373,264</b> | <b>\$ 327,354,806</b> | <b>\$ 365,516,054</b> | <b>\$ 62,244,911</b> | <b>\$ 36,614,073</b> | <b>\$ 288,834,640</b> | <b>\$ 315,735,724</b> | <b>\$ 25,500,751</b> | <b>\$ 38,917,033</b> | <b>\$ 116,049,556</b> | <b>\$ 166,816,064</b> | <b>\$ 1,405,261,778</b>                   | <b>\$ 1,444,972,211</b> | <b>323,125,072</b>           | <b>1,712,563</b>             |

\* States without 3 or more participating utilities were not included in this appendix as per the participation agreement to keep individual company data confidential.  
\*\* Utilities that were unable to participate in the 2020 survey but had participated in 2019, had prior year data incorporated for consistency.  
\*\*\* G. Other includes combined C&I programs that were not able to get broken out.  
\*\*\*\* CO2 emissions and equivalencies are calculated from the EPA Greenhouse Gas Equivalency Calculator <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>